

#### CITY OF SYRACUSE INDUSTRIAL DEVELOPMENT AGENCY

#### **APPLICATION FOR BENEFITS**

#### **INSTRUCTIONS**

- 1. The person completing this application on behalf of the company/applicant shall be a person who is either the CEO of the company/applicant or a person authorized to bind the company/applicant and each statement contained in this application shall be made by such a person. Fill in all blanks, using "none", "not applicable" or "not available" where the question is not appropriate to the Project, which is the subject of this Application (the "Project"). If you have any questions about the way to respond, please call the City of Syracuse Industrial Development Agency ("SIDA" or the "Agency") at (315) 448-8100.
- 2. In accordance with Section 224-a(8)(d) of Article 8 of the New York Labor Law, the Agency has identified that any "financial assistance" (within the meaning of Section 858 of the General Municipal Law) granted by the Agency to the Applicant consisting of sales and use tax exemption benefits, mortgage recording tax exemption benefits and real property tax exemption benefits, constitutes "public funds" within the meaning of Section 224-a(2)(b) of Article 8 of the New York Labor Law and such funds are not excluded under Section 224-a(3) of Article 8 of the New York Labor Law. The Agency hereby notifies the Applicant of the Applicant's obligations under Section 224-a (8)(a) of Article 8 of the New York Labor Law.
- 3. If an estimate is given as the answer to a question, put "(est.)" after the figure or answer, which is estimated.
- 4. If more space is needed to answer any specific question, attach a separate sheet.
- 5. When completed, return this application by mail or fax to the Agency at the address indicated below. A signed application may also be submitted electronically in PDF format to Eric Ennis at EEnnis@syr.gov.

All projects approved for benefits by the SIDA Board will close with the Agency within 12-months of the inducement date. If this schedule cannot be met, the applicant will need to submit a closing schedule modification written request to the Executive Director that will be presented to SIDA Board for consideration.

# An application will not be considered by the Agency until the application fee has been received.

- 7. The Agency will not give final approval for this Application until the Agency receives a completed NYS Environmental Assessment Form concerning the Project, which is the subject of this Application. The form is available at http://www.dec.ny.gov/permits/6191.html
- 8. Please note that Article 6 of the Public Officers Law declares that all records in the possession of the SIDA (with certain limited exceptions) are open to public inspection and copying. If the Applicant feels that there are elements of the Project which are in the nature of trade secrets which, if disclosed to the public or otherwise widely disseminated, would cause substantial injury to the Applicant's competitive position, this Applicant must identify such elements in writing and request that such elements be kept confidential. In accordance with

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# City of Syracuse Industrial Development Agency Application

# **SECTION I: APPLICANT INFORMATION**

	· ·		Not Applicable" and "	See Attach	ed" where necess	sary.			
Submitta	al Date: <u>8/10/202</u>	<u> </u>							
	A. Contact Infor	mation							
	Company Name:	McCarthy Mar	nor Housing, L.P.				("Applicant")		
	Mailing Address:	30 Hudson Ya	rds, 72nd Floor						
	City:	New York		State	: NY	Zip:	10001		
	Phone:	646-582-2276		Fax	:				
	Contact Person:	Brian Samso	n						
	Email Address:	brian.samso	n@related.com						
	Industry Sector:	Real Estate	- Affordable Housing						
	NAICS Code:	531110		Ide	Federal Employer entification Number:	3-2490598			
	B. Will the Appli	cant be the Proje	ect Beneficiary (i.e., Pr	roject tena	nt or owner/oper	ator)			
	X Yes	□ No	If No, who will:						
	C. Principal Stak	eholders							
-	cipal owners/office ies should list corp		ning 5% or more in eq	uity holdin	gs with percentag	ge ownership.	Public		
	Name	% Ownership	Business Addr	ress	Phone		Email		
No	ne - The only Own	er of the Applicar	nt with more than a 59	% interest v	vill be the 99.99%	Investor Limi	ted Partner which		
wil	will either be a Bank or a Tax Credit Syndication Fund								

General Partner is McCarthy Manor Housing GP, LLC

another	-	ate Structure: Attach a schematic if Applicant is a subsidiary or otherwise affiliated with						
	☐ Corporatio			and Location of	7/12	7/13/23 - New York		
	☐ Private	e □ Public	Incor	poration/Organizatior	1: 7/13	723 - New York		
	☑ Partnership ☐ Gener		If a fo					
	□ Gellei	i iiiited		cant authorized to do ess in the State of Ne				
	☐ Other	☐ Sole Proprietorship						
		bility Company/Partnership						
	E. Appli	cant's Counsel:						
	Nan	ne: David Boccio						
	Fir	m: Levitt & Boccio						
	Mailing Addre	423 West 55th Street, 8th Floor						
	Ci	ty: New York	State:	NY	Zip:	10019		
	Phoi	ne: 212.801.3769	Fax:					
	Email Addre	DBoccio@levittboccio.com						
	F. Appli	cant's Accountant:						
	Nan	ne: Greg Wasiak						
	Fir	m: DOZ						
	Mailing Addre	55: 501 Congressional Blvd						
		ty: Carmel	State:	IL	Zip:	46032		
	Phoi	ne: 317-819-6145	Fax:					
	Email Addre	ss: gwasiak@dozllc.com						
	· · · · · · · · · · · · · · · · · · ·							

<b>G</b> . necessary, atta	-	oplicant History: If the answer to dditional information.	o any of the following is "Yes", ple	ase explain	below. If				
Is the Applicant, its management, or its principal owners now a plaintiff or $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$									
	Has any person listed in Section 1(c) ever been convicted of a criminal $\Box$ Yes $\boxtimes$ No offense (other than a minor traffic violation)?								
has	Has any person listed in Section 1 (C) or any concern with whom such person $\ \square$ Yes $\ \boxtimes$ No has been connected ever been in receivership or been adjudicated a bankrupt?								
See attached	Bank	ruptcy and Litigation Exhibit							
	fficers ease (	s, received assistance from SIDA	which the Applicant or any of its or the Syracuse Local Developmen tion of benefits, and address of Pr	nt Corporati					
		SECTION III DROIE	CT AND SITE INFORMATION	ON					
A.	Pr	roject Location	CT AND SITE INFORMATION	ON					
Address:	501	S. Crouse Ave.	Legal Address (if different)*						
City:	Syr	acuse							
Zip Code:	132	210							
Tax Map Parcel ID(s):	048	3-19-03.0							
Current Assessment:		\$10,451,000 (Property has an existing shelter rent agreement	Square Footage /Acreage of Existing Site*:	2.72					
Square Footag Existing Buildir any:		137,520	Census Tract: (Please See Appendix E for Census Tracts)  0043.02						
*Please verify	*Please verify that the address and sq. ft. on <a href="https://ocfintax.ongov.net/Imate/search.aspx">https://ocfintax.ongov.net/Imate/search.aspx</a> matches what you are proposing here or explain discrepancy in box below.								

☐ New Construction		🗵 Commercia	I
☐ Expansion/Addition	to Current Facility	☐ Brownfield/	Remediated Brownfield
☐ Manufacturing		☐ Residential	Mixed Use
☐ Warehouse/Distrib	ution		
□ Other			
t limited to: i) a description ucts to be produced and/or uare feet and a breakdown ect sits or is to be constructed bletion of the Project; (vi) or	n of your Company's bac the principal activities of square footage per e ed; (iv) the current use describe your method fo	plans, sketches or maps. This rekground, customers, goods and that will occur on the Project stach intended use; (iii) the size of the site and the intended user site control (Own, lease, other aware of relative to the project	d services and the principal ite; (ii) the size of the Projec of the lot upon which the ee of the site upon er); and (vii) Company histor
•	nt the owner of the prop	, ,	
□ Yes	X No		
$\Box$ Yes	No What means will the site	e be acquired? If leasing, when	does the lease end?
t, who is the owner and by	what means will the site		
t, who is the owner and by	what means will the site	e be acquired? If leasing, when P., which is an affiliate of the Ap	
current owner is McCarthy lired via a purchase and sale	what means will the site Manor Preservation, L.F e agreement.		oplicant. The site will be
c, who is the owner and by current owner is McCarthy lired via a purchase and sale	what means will the site Manor Preservation, L.F e agreement.	P., which is an affiliate of the Ap	oplicant. The site will be
current owner is McCarthy lired via a purchase and sale	what means will the site Manor Preservation, L.F e agreement.	P., which is an affiliate of the Ap	oplicant. The site will be
current owner is McCarthy dired via a purchase and salu E. Infrastructure e renovated/expanded:	what means will the site  Manor Preservation, L.F e agreement. : Please indicate whethe	P., which is an affiliate of the Aper the following are onsite, nee	oplicant. The site will be
current owner is McCarthy dired via a purchase and sale E. Infrastructure e renovated/expanded:	what means will the site  Manor Preservation, L.F. e agreement. : Please indicate whethe  On site	P., which is an affiliate of the Aper the following are onsite, nee	oplicant. The site will be d to be constructed, or need On site
current owner is McCarthy lired via a purchase and sale renovated/expanded:  Water  Sanitary/Storm Sewer  Gas	Manor Preservation, L.F. agreement. : Please indicate whether	P., which is an affiliate of the Aper the following are onsite, nee  Electric  Private Roads  Telecommunications	oplicant. The site will be d to be constructed, or need On site N/A
current owner is McCarthy lired via a purchase and sale E. Infrastructure renovated/expanded:  Water  Sanitary/Storm Sewer  Gas  F. Local Approva	Manor Preservation, L.F. e agreement. : Please indicate whethe  On site  On site  On site	P., which is an affiliate of the Aper the following are onsite, nee  Electric  Private Roads  Telecommunications	On site  N/A  On site
current owner is McCarthy lired via a purchase and sale E. Infrastructure renovated/expanded:  Water  Sanitary/Storm Sewer  Gas  F. Local Approva  1. Have	Manor Preservation, L.F. e agreement. : Please indicate whether  On site  On site  On site  Is (Site Plan and Environsite plans been submitte)	P., which is an affiliate of the Aper the following are onsite, need to the Roads  Telecommunications  Telecommunications  Telecommunications	On site  On site  On site  On site
current owner is McCarthy lired via a purchase and sale renovated/expanded:  Water  Sanitary/Storm Sewer  Gas  F. Local Approva  1. Have	Manor Preservation, L.F. e agreement. : Please indicate whether  On site  On site  On site  Is (Site Plan and Environsite plans been submitted).	P., which is an affiliate of the Aper the following are onsite, nee  Electric  Private Roads  Telecommunications	On site  N/A  On site  artment?

		☐ Yes	X No	
	3.	If no, what is t	the anticipated date	? We don't anticipate any significant changes to the site
	4.	If yes, provide	the Agency with a c	opy of the Planning Board's approval resolution.
G.	Will the	Project generat	e sales tax for the c	community?
	☐ Yes	X No	1	
If yes	, what is the	company's ave	erage annual sales o	r estimated annual sales?
н.	Likelihoo	od of Undertaki	ng Project without I	Receiving Financial Assistance
Pleas es?	e confirm by	checking a box	x below, whether th	is Project will move forward without the requested
	☐ Yes	X No	1	
ent in t	ne space pro	ovided below in	idicating why the Pr	roject should be given economic incentives by the
l.	In accord	dance with N.Y.	GML Sec. 862(1):	
				s defined in Section 862(2)(a) of the GML?
			of retail facilities as	s defined in Section 862(2)(a) of the GML?
Will t	he Project p □ Yes	rimarily consist ☑ No	of retail facilities as	s defined in Section 862(2)(a) of the GML?  rd of the total Project cost?
Will t	he Project p □ Yes	rimarily consist ☑ No	of retail facilities as	
Will t	he Project p  Yes , will the cos	rimarily consist ☑ No It of these facili ☐ No	of retail facilities as	rd of the total Project cost?
Will t	he Project p  Yes , will the cos	rimarily consist ☑ No It of these facili ☐ No	ties exceed one-thing a distressed Census	rd of the total Project cost?  s Tract?  ppendix E for the map of distressed census tracts in
Will t	he Project p  Yes  will the cos  Yes  Is the pro	rimarily consist  \textstyle \text{No}  \text{t of these facili}  \text{No}  \text{Diject located in}	ties exceed one-thing a distressed Census	rd of the total Project cost?  s Tract?  ppendix E for the map of distressed census tracts in tracuse.
Will t	he Project p  Yes  will the cos  Yes  Is the pro	rimarily consist  \textstyle \text{No}  \text{t of these facili}  \text{No}  \text{Diject located in}	ties exceed one-thing a distressed Census  Please see A the city of Synated as an Empire	rd of the total Project cost?  s Tract?  ppendix E for the map of distressed census tracts in tracuse.
Will t	he Project p  Yes  will the cos  Yes  Is the pro	rimarily consist  \times No  it of these facili  \times No  oject located in  \times No  oject site design	ties exceed one-thing a distressed Census  Please see A the city of Synated as an Empire	rd of the total Project cost?  s Tract?  ppendix E for the map of distressed census tracts in tracuse.

#	4/1/24	#	12/31/24	)	N/A - Occupied
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Ο		\$18,700,000
О	<b>†</b> )	
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7	7	\$100,000
-	o V'oh o u U	\$7,000,000
-	° 7 .	\$250,000
7	·#	\$682,728
О	7 .	\$403,500
١	•	\$4,151,435
U	·) 7·	\$4,376,435
u	'n '# ' y '	\$40,667,298

	of capital the Applicant has invested to	
	of capital Applicant intends to invest in the	\$1,619,128
Total am	nount of <b>public</b> sector source funds d/awarded to the Project:	\$23,281,000
Amount sector so	of the Project to be financed from <b>private</b> ources:	\$15,767,170
	oject Sources* should match the total Project Costs (Uses)	\$40,667,298
	3. Public Sector Sources:	
Iden	tify each public sector source of funding:	Amount of Public Sector Funding*
Ta	x-Exempt Bonds	\$23,281,000
*The to	tal amount of public sector funding should	equal the public sector amount listed in (A)(i
В.	Financial Assistance sought (estimated va	lues):
gs they anti		ents from SIDA must provide the estimated value is require SIDA to recapture any benefit that
e mortgages	* * * * * * * * * * * * * * * * * * * *	e financing of the Project will be secured by
	If yes, amount requested and name of len	der: \$23,281,000; TBD senior lender
ents of NYS	2. Is the Applicant expecting to be a Sales and Use Tax?   ☐ Yes ☐ No	appointed agent of the Agency for purposes o
	If yes, what is the TOTAL amount of purch based on taxable Project costs?	ases subject to exemption \$7,000,000
eal propert	<b>3</b> . Is the Applicant requesting a pay y tax abatement? ☐ Yes ☒No **	ment in lieu of tax agreement (PILOT) for the
. 1		nas an existing shelter rent agreement

		If yes, id	lentify from the Agency's UTEP the catego	ory of PILOT requested:					
Agency	/'s UTEP?	<b>4</b> . □ Yes	Is the Applicant requesting any real prop $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$	perty tax abatement that is <b>inconsistent</b> with the					
	If yes, please contact the Executive Director prior to submission of this Application.								
time, t acknow herein	he Applica wledges ar by refere	ant will af nd accept nce and re	nount of PILOT benefit based on anticipat firm, in the form attached hereto at <b>Exhi</b> s the PILOT benefit and other benefits se equests such benefits be granted by the A						
** This	s Applicati	ion will n	ot be deemed complete and final nor wi been completed and exe	l benefits be awarded until Exhibit A hereto has uted**					
	C.	Type of	Exemption/ <i>Abatement</i> Requested: Amo	unt of Exemption/Abatement Requested:					
	Real Prop	erty Tax	Abatement (PILOT)						
X			ing Tax Exemption (.75% of amount ed on page 6 (B)(i))	\$174,750					
x			Exemption (\$4% Local, 4% State of ed on page 6(b)(ii))	\$560,000					
x	Tax Exem	npt Bond	Financing (Amount Requested)	\$23,281,000					
	Taxable I	Bond Fina	ancing (Amount Requested)						
Onond		ty, subjec	y's average yearly purchases or anticipat t to sales tax:	ed yearly purchases from vendors within					
	\$200								
	E.		ed capital investment over the next 5 yea	rs, beyond this Project, if available:					
	\$25	0,000							
		SECTI	ON IV. EMPLOYMENT AND PA	YROLL INFORMATION					

\*Full Time Equivalent (FTE) is equivalent to 35 hours of work per week or 1,820 hours per year. To convert partime jobs into FTEs, divide the total number of hours for all part-time resources by 35 hours per week or 1,820 hours per year.

Α.	In accordance with N.Y. GML Sec. 862(1):						
reduced activity	1. as a resu	•	•	panies or related facilities withir to please list the town and count	the state close or be subjected to sy of the location(s):		
		☐ Yes	X	☑ No			
Applicant from c	<b>2</b> . one area o			n of the Project result in the rem k to another area of the State of			
		☐ Yes	X	🛚 No			
facilities of the A	<b>3</b> . Applicant				ndonment of one or more plants or		
		☐ Yes	Δ	⊠ No			
		necessary	to discou	wer to questions 1, 2 or 3 above grage the Applicant from removi e State of New York?	is yes, is the Project reasonably ng such other plant or facility to a		
			Yes	□ No			
				wer to questions 1, 2 or 3 above rve the competitive position of t			
			☐ Yes	$\square$ No			
В.	Are the	re people cu	urrently e	employed by the Company/end u	user?		
		[2	☑ Yes	□ No			
<b>C</b> .	Of those	e jobs in (B)	above, h	now many will be retained:			
Estimate the no result of this Pr		full time eq	ıuivalent	(FTE) jobs to be retained as a	6		
Estimate the n	umber of	constructio	n jobs to	be created by this Project:	25		
Estimate the av	verage le	ngth of cons	struction	jobs to be created (months):	12		
Current annual	l payroll c	of retained j	obs:		\$359,000		

supplemental AD&D, spouse life, spouse AD&D, child life, child AD&D, critical illness, hospital, accident, legal, pet, auto & home, ID theft, health care FSA, dependent care FSA, parking, transit, 401(k), STD, LTD

3%

Medical, dental, vision, HSA, life, AD&D, EAP, supplemental life,

Average annual growth rate of wages for retained jobs:

employees retained:

Please list, if any, benefits that are available to either full and/or part time

Average annual benefit paid by the company (\$ or % salary) per FTE job:	11.5%
Average growth rate of benefit cost:	3%
Amount or percent of wage employees pay for benefits:	12.8%
Provide an estimate of the number of residents in the Economic Development Region (Onondaga, Madison, Cayuga, Oneida, Oswego, and Cortland Counties) to fill new permanent FTE jobs as well as those filling retained jobs?	

D. Complete the following chart indicating the number of FTE jobs presently employed by the Company/end user and the number of FTE jobs that will be created at the Project site at the end of the first, second, third, fourth, and fifth years after the Project is completed. Jobs should be listed by title or category (see below), including FTE independent contractors or employees of independent contractors that work at the Project location. Do not include construction workers.

Permanent Occupations	Current Jobs by Occupation (jobs being RETAINED)	Annual Salary range	Annual benefits	Projected NEW FTEs in Years 1-5 by Occupation						Total Job Information	
in Company and/or Tenant of Project	No. of FTE Employees			1st Year NET of Current RETAINED Employees	2nd Year <b>NET</b> of Prior Years	3rd Year <b>NET</b> of Prior years	4th Year NET of Prior Years	5th Year <b>NET</b> of Prior Years	Total New Jobs <b>Created</b> in 5 Year Period	Total Jobs <b>Retained</b> in 5 Year Period	
Professional/ Managerial/ Technical	3	\$45K - \$60K	\$22K	0	0	0	0	0	0	3	
Skilled Unskilled/ Semi-skilled	3	\$34K - \$48K	\$28K	0	0	0	0	0	0	3	

For purposes of completing the chart, refer to the following definitions, in lieu of current titles:

- Professional/Managerial/Technical includes jobs which involve skill or competence of extraordinary degree and may include supervisory responsibilities (examples: architect, engineer, accountant, scientist, medical doctor, financial manager, programmer).
- **Skilled** includes jobs that require specific skill sets, education, training, and experience and are generally characterized by high education or expertise levels (examples: electrician, computer operator, administrative assistant, carpenter, sales representative).
- Unskilled or Semi-Skilled includes jobs that require little or no prior acquired skills and involve the performance of simple duties that require the exercise of little or no independent judgment (examples: general cleaner, truck driver, typist, gardener, parking lot attendant, line operator, messenger, information desk clerk, crop harvester, retail salesperson, security guard, telephone solicitor, file clerk).

Ε.	Are the employees of your company currently covered by a collective bargaining agreement?
	☐ Yes ☑ No If yes, provide the name and local:
	SECTION V. ENVIRONMENTAL INFORMATION
	ental Assessment Form (EAF) MUST be completed and submitted along with this application. Please visit dec.ny.gov/permits/6191.html for the online EAF Mapper Application and EAF Forms.
A.	Have any environmental issues been identified on the property?
	☑ Yes □ No
If yes,	please explain:
upcor	ite contains suspect ACM based on a 2021 Phase 1 and has an asbestos O&M. As part of our ming HUD application process, thorough asbestos testing will take place. Any asbestos disturbed g renovations will be abated in accordance with NYS DOL regulations.
В.	Has any public body undertaken a State Environmental Quality Review Act ("SEQRA") review?  □ Yes  図 No
Н	las any public body issued a SEQRA determination for this Project?
	□ Yes 🖾 No
If yes to ei	ither of the foregoing, please attach to this application all SEQRA forms (e.g. EAF) and any determinations.

# SECTION VI. REPRESENTATIONS & AFFIRMATIONS BY THE APPLICANT

I hereby represent and warrant that I am a person authorized to bind the company/applicant and make the following representations and/or warranties and understand and agrees with the Agency as follows:

A. Jobs Listings: Except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity of the service delivery area created by the Workforce Investment Act ("WIA") in which the Project is located.



B. First Consideration for Employment: In accordance with §858-b (2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the Company shall comply with Section 862-b of the GML.



C. Other NYS Facilities: In accordance with §862 (1) of the New York General Municipal Law, the Applicant understands and agrees that projects which will result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the Project occupant within the state is ineligible for Agency Financial Assistance,



unless otherwise approved by the Agency as reasonably necessary to preserve the competitive position of the Project in its respective industry.

D. City Human Right Law: The Applicant agrees to endeavor to comply with the provisions of Article XI, Division 2 of the City Code, entitled "The Omnibus Human Rights Law," which prohibits discrimination in employment based upon age, race, sex, creed, color, religion, national origin, sexual orientation, disability or marital status. The Applicant hereby agrees to adhere to this policy or equal opportunity employment in the requirement, hiring, training, promotion, and termination of employees.



E. City of Syracuse and MWBE: The applicant understands and agrees that every Project must commit to incorporate vendors that are minority and/or women-owned business enterprises, as certified by the State or the municipality ("MWBE"), equal to a minimum of 10% of all SIDA abatements during the construction phase. MWBE vendors must be located within Onondaga County in accordance with the Agency's Project Approval Policy, a copy of which is attached hereto at Exhibit "B" and made a part hereof.



F. City Resident Hiring. To qualify for any exemptions under the Agency's Uniform Tax-Exempt Policy, every Project must commit to hiring 10% of its construction workforce, on a full-time basis, from residents of the City of Syracuse as set forth in the Agency's Project Approval Policy, a copy of which is attached hereto at Exhibit "B" and made a part hereof.



G. Local Labor Policy: The applicant understands and agrees that local labor and contractors will be used for the construction, renovation, reconstruction, equipping of the Project unless a written waiver is received from the Agency. Failure to comply may result in the revocation or recapture of benefits awarded to the Project by the Agency. For the purposes of the policy, "Local" is defined as Onondaga, Cayuga, Cortland, Madison, Oneida, and Oswego Counties.\*\* Requesting a waiver to 75%.



H. Annual Sales Tax Filings: In accordance with §874(8) of the New York General Municipal Law, the Applicant understands and agrees that if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors



I. Annual Employment Reports and Outstanding Bonds: The Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the Agency on an annual basis, reports regarding the number of FTE at this Project site. The Applicant also understands and agrees to provide on an annual basis any information regarding bonds, if any, issued by the Agency for the Project that is requested by the Comptroller of the State of New York.



J. Absence of Conflicts of Interest: The Applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officer or employee of the Agency has an interest, whether direct or indirect in any transaction contemplated by this Application, except as hereinafter described in Appendix B.



K. Compliance: The Applicant understands and agrees that it is in substantial compliance with applicable local, state, and federal tax, worker protection, and environmental laws, rules, and regulations.



L. False or Misleading Information: The Applicant understands and agrees that the submission of knowingly false or knowingly misleading information in this Application may lead to the immediate termination of



any financial assistance and the reimbursement of an amount equal to all or part of any tax exemptions claimed by reason of Agency involvement in the Project.

M. GML Compliance: The Applicant certifies that, as of the date of the Application, the proposed project is in substantial compliance with all provisions of NYS General Municipal Law Article 18-A.



N. SIDA's Policies: The Applicant is familiar with all of SIDA's policies posted on its website {http://www.syrgov.net/Syracuse\_Industrial\_Development\_Agency.aspx} and agrees to comply with all applicable policies.



O. Disclosure: The Applicant has read paragraph 6 of the instructions contained on the cover of this Application and understands that the Applicant must identify in writing to SIDA any information it deems proprietary and seeks to have redacted.



P. Reliance: THE APPLICANT ACKNOLWEDGES THAT ALL ESTIMATES OF PROJECTED
FINANCIALIMPACTS, VALUE OF FINANCIAL ASSISTANCE REQUESTED, AND OTHER INFORMATION CONTAINED IN
THIS APPLICATION WILL BE RELIED UPON BY SIDA AND ANY CHANGES IN SUCH INFORMATION MUST BEMADE IN
WRITING AND MAY IMPACT THE GRANT OF FINANCIAL ASSISTANCE TO THE PROJECT.



**Q.** Legal Fees: The Applicant acknowledges that all by submitting this application, they are contractually obligated to pay all of SIDA's legal fees associated with this application, the project and the financial assistance sought regardless of whether any benefits are approved or conferred.



R. Prevailing Wage: The Applicant understands and agrees that, if the Project receives any financial assistance from the Agency, the Applicant shall determine whether the Project is a "covered project" pursuant to Section 224-a of Article 8 of the New York Labor Law and, if applicable, the Applicant shall comply with Section 224-a of Article 8 of the New York Labor Law; and the Applicant further covenants that the Applicant shall provide such evidence of the foregoing as requested by the Agency.



I am the CEO or a person authorized to bind the company/applicant, and have read the foregoing and agree to comply with all the terms and conditions contained therein as well as the policies of the City of Syracuse Industrial Development Agency.

Name of Applicant Company	McCarthy Manor Housing, L.P.
Signature of Officer or Authorized Representative	The second
Name & Title of Officer or Authorized Representative	David Pearson, Vice President of McCarthy Manor Housing GP, LLC, the General Partner of the Applicant
Date	8/10/2023

# SECTION VII. HOLD HARMLESS AGREEMENT

Applicant hereby releases the City of Syracuse Industrial Development Agency and the members, officers, servants, agents and employees thereof (collectively the "Agency" from, agrees that the Agency shall not be liable for, and agrees to indemnify, defend, and hold the Agency harmless from and against any and all liability arising from or expense incurred by:

(A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax-exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction, and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project, including without limiting the generality of the foregoing, all cause of action and attorney's fees and any other expenses incurred in defending any suits or action which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, or the inability of the Applicant, for any reason, to proceed with the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in the processing of or in connection with the Application, including attorney's fees, if any.

Name of Applicant Company	McCarthy Manor Housing, L.P.
Signature of CEO or a person authorized to bind the company/applicant	Ile
Name & Title of Officer or Authorized Representative	David Pearson, Vice President of McCarthy Manor Housing GP, L.L.C, the General Partner of the Applicant
Date	8/10/2023

# **EXHIBIT "A"**

# **BENEFIT AFFIRMATION**

On or about 8/10/2023 the Company submitted an application for financial assistance (the
"Application") to the City of Syracuse Industrial Development Agency (the "Agency") requesting the Agency consider undertaking a project (the "Project") consisting of:
An existing 176-unit affordable property for seniors. The Property, McCarthy Manor, is situated at 501 S. Crouse Syracuse, NY 13210. It consists of one 8-story building with an elevator. McCarthy Manor was built in 1980 and contains a lobby, leasing office, indoor fish pond, community room, library, business center, fitness center, and claundry. The Property's 176 units are comprised of 175 1-bedrom units and one non-revenue 2-bedroom emplounit. 175 of the 176 units are subsidized by a project-based Section 8 HAP contract.
The Agency is governed by the New York State General Municipal Law which, effective June 15, 2016, requires, pursuant to Section 859-a, among other things, that each project applicant affirm, under penalty of perjury, the estimated amount of benefits requested from the Agency.  That the following PILOT benefit schedule reflects the estimated real property tax benefits related to the Project, including an estimated savings valuation totaling \$
PILOT Benefit Schedule
Comparison Amount
Estimated year Taxes w/o PILOT benefit \$
Estimated year PILOT Payments \$
Estimated year PILOT \$

SIDA Application

\_; and (ii) the mortgage recording tax

In addition, as set forth by the Company within its Application: (i) the purchase of goods and services relating to the Project, and subject to New York State and local sales and use taxes, are estimated to cost an amount up to \$\_7.000,000 and therefore, the value of the State and local sales and use tax exemption

benefits sought from the Agency shall not exceed \$560,000

exemption shall be approximately \$\frac{174.750}{} based upon the Company's estimation in its Application that the principal amount of the mortgage on the Project will be \$\frac{23,281,000}{}

The undersigned, deposes and says that: (i) (s)he has the authority to bind the Company; (ii) (s)he has read the foregoing affirmation outlining the financial assistance sought by the Company from the Agency for the Project; and (iii) acknowledges same to be true, accurate and complete, as subscribed and affirmed hereby under the penalty of perjury.

McCarthy Manor Housing, L.P.

By:\_

Title: \_David Pearson, Vice President of McCarthy Manor Housing GP, LLC, the General Partner of the Applicant

Sworn to before me this 10th day

Notary Public

SEAN FERNANDES
NOTARY PUBLIC, STATE OF NEW YORK
Registration No. 01FE6437658
Qualified in New York County
Commission Expires 08/01/2026

# EXHIBIT "B"

# PROJECT APPROVAL POLICY

#### City of Syracuse Industrial Development Agency

201 E. Washington Street, 6th Floor Syracuse, New York 13202 Tel (315) 448-8100 Fax (315) 448-8036

#### PROJECT APPROVAL POLICY

#### I. STATEMENT OF PURPOSE

The City of Syracuse Industrial Development Agency ("Agency") has adopted this Project Approval Policy (the "Policy") in accordance with Section 859-a (5) of the New York State General Municipal Law. This Policy shall be consistent with and in compliance with the provisions of Chapter 1030 of Laws of 1969 of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 641 of the Laws of 1979 of the State of New York, as amended from time to time (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act"), and any other applicable law.

#### II. PROJECT APPROVAL

Eligible projects for consideration hereunder shall comply with the Act

A. DEFINITIONS: For purposes of this Policy, the following definitions shall apply:

"Distressed Census Track" shall have the meaning ascribed thereto by the applicable federal, state or local tax credit program applicable to the Qualified Project.

"FTE" means one employee working no less than 40 hours per week or two or more employees together working a total of 40 hours per week.

"NRSA" means the Neighborhood Revitalization Strategy Areas as defined by the City of Syracuse Department of Neighborhood and Business Development Syracuse Consolidated Plan found at the following link: <a href="http://www.syrgov.net/uploadedFiles/Departments/Neighborhoold">http://www.syrgov.net/uploadedFiles/Departments/Neighborhoold</a> and Business Development/Content/Consolidated%20Plan%202015-19%20Final%20-%2001-06-2016.pdf).

B. Each of the following must occur *prior* to the adoption of a resolution approving the grant of financial assistance for a project:

#### (i) Assessment

The members shall assess <u>all</u> material information included in connection with the application for financial assistance (the "Application") submitted by or on behalf of the company seeking such financial assistance (the "Company") in order to afford a reasonable basis for the decision by the Agency to provide financial assistance for a proposed project

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City of Syracuse Industrial Development Agency Project Approval Policy

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(the "Assessment"). As one part of their assessment of a proposed project, the members shall consider the priority industries and/or the North American Industry Classification System ("NAICS") sectors, all as set forth in Exhibit "A" attached hereto, as well as the number of retained or new FTEs resulting from the Project. No one factor qualifies or guaranties a project for approval or conference of any specific financial assistance. It is up to the Agency, in its sole and absolute discretion, to review, analyze and weigh all factors and policy initiatives when considering projects for approval.

### (ii) Cost-Benefit Analysis

The members shall prepare or cause to be prepared a written cost-benefit analysis, including a ratio of abatement to new community investment (the "Cost-Benefit Analysis") identifying:

- the extent to which a proposed Project will create and/or retain permanent, private sector jobs;
- the applicable priority industry and/or North American Industry Classification System (<u>NAICS</u>) sector as set forth on Exhibit "A" attached hereto, if applicable;
- the estimated value of any tax exemptions to be provided;
- the amount of private sector investment generated or likely to be generated by the proposed Project;
- · the likelihood of the proposed Project being completed in a timely fashion;
- the extent to which the proposed Project will provide additional sources of revenue for the municipality and school district; and
- other public and community benefits that might occur as a result of the proposed Project.
- (C) <u>City Resident Hiring</u>. <u>To qualify for any exemptions</u> under the Agency's Uniform Tax-Exempt Policy, every Project must commit to hiring 10% of its construction workforce, on a full-time basis, from residents of the City of Syracuse (the "City").
- (D) MWBE Requirements. To qualify for any exemptions under the Agency's Uniform Tax-Exempt Policy, every Project must commit to incorporate vendors that are minority and/or women-owned business enterprises, as certified by the State or the municipality ("MWBE"), equal to a minimum of 10% of all SIDA abatements (exclusive of any enhancement under the Agency's Community Benefit Policy) during the construction phase. MWBE vendors must be located within Onondaga County. Such hiring may be accomplished through CNY Works, Syracuse Build or other existing programs aimed at training and promoting local hiring.

During construction and following completion of construction, evidenced by the earlier of (i) the date a certificate of occupancy is issued for the Project by the City; or (ii) the completion date under the lease documents between the proposed Project owner and the Agency to confer approved benefits, the proposed Project owner must demonstrate to the satisfaction of the Agency compliance with each (c) and (d) above. Failure to do so shall give rise to an event of default under the lease documents and the Agency's ability to recapture benefits under its Recapture Policy.

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City of Syracuse Industrial Development Agency Project Approval Policy

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The proposed Project owner may seek a waiver of either (c) and/or (d) above, if and only if, such owner can demonstrate, to the sole satisfaction of the Agency, that notwithstanding all efforts, the owner was not able to find residents of the City able to fill the requisite number of construction jobs and/or an inability to hire the requisite number of MWBE vendors as set forth above. Any such request must, at a minimum, demonstrate the attempts made by the owner to satisfy the requirement.

Adopted: September 27, 2022 Effective: As of January 1, 2023

#### **EXHIBIT A**

#### SELECTION CRITERIA BY PROJECT TYPE

# High Tech, Manufacturing, Warehouse, Distribution

- 1. Wage rates (as compared to median wage for area)
- Regional wealth creation (% sales/customers outside five county Central New York Region)
- 3. Regional purchases (% of overall purchases)
- 4. Research and development activities
- 5. Investments in energy efficiency
- 6. Location, land use, including use of brownfields or locally designated development areas
- 7. Support of existing local businesses
- 8. Use of LEED/renewable resources
- 9. Retention/flight risk
- 10. North American Industry Classification System (NAICS) Sectors:

Sector	Description
22	Utilities
31-33	Manufacturing
42	Wholesale Trade
48-49	Transportation & Warehousing
51	Information
811	Repair & Maintenance

#### Agricultural, Food Processing

- Wage rates (as compared to median wage for area)
- Regional wealth creation (% sales/customers outside five county Central New York Region)
- 3. Regional purchases (% of overall purchases)
- 4. Research and development activities
- 5. Investments in energy efficiency
- 6. Location, land use factors, proximity to local agricultural production
- 7. Use of LEED/renewable resources
- 8. Retention/flight risk
- 9. North American Industry Classification System (NAICS) Sectors:

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City of Syracuse Industrial Development Agency Project Approval Policy

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Sector	Description
11	Agriculture, Forrestry, Fishing & Hunting
311	Food Manufacturing
312	Beverage and Tobacco Product Manufacturing
3331	Agriculture, Construction, and Mining Machinery Manufacturing

#### Professional Services, Back Office, Data, Call Centers

- 1. Wage rates (as compared to median wage for area)
- 2. Regional wealth creation (% sales/customers outside area)
- 3. Regional purchases (% of purchases from local vendors)
- 4. Support of local business
- Retention/flight risk
- Use of LEED/renewable resources
- 7. North American Industry Classification System (NAICS) Sectors:

Sector	Description
52	Finance & Insurance
561	Administrative and Support Services
54	Professional, Scientific, & Technical Services
55	Management of Companies and Enterprises

# **Energy Production**

- wage rates (above median wage for area)
- 2. in region purchases (% of overall purchases, local construction jobs/suppliers)
- 3. advances renewable energy production/transmission goals
- 4. provides capacity or transmission to meet local demand or shortage

# **Adaptive Reuse, Community Development**

- 1. Location within distressed census tract
- 2. Age of structure
- 3. Elimination of slum and blight
- 4. Building or facility vacancy
- 5. Redevelopment supports local community development plan
- 6. Environmental or safety issues
- 7. Use of LEED/renewable resources
- 8. Building or site has historic designation
- 9. Site or structure has delinquent property or other local taxes
- 10. Project developer's return on investment
- 11. Ability to obtain conventional financing

#### **Tourism**

- 1. Market study (documenting demand and impact on existing tourism and businesses)
- 2. Regional wealth creation
- 3. Proximity to and/or support of regional tourism attractions/facilities
- 4. Support of local official(s), convention visitors bureau
- 5. Regional purchases, support of local vendors
- 6. Use of LEED/renewable resources
- 7. Generation of additional local revenues (such as room occupancy taxes)

#### Retail

- 1. Meets all requirements of General Municipal Law Section 862
- 2. Market study documenting need
- 3. Goods or services not readily available
- 4. Impact on existing businesses
- 5. Regional wealth creation
- 6. Location within highly distressed census tract
- 7. Elimination of slum and blight
- 8. Alignment with local planning and development efforts

#### Senior Housing/Affordable

- 1. Market study (documenting unmet need and impact on existing housing facilities)
- 2. Location within a highly distressed census tract
- 3. Alignment with local planning and development efforts
- Local official(s) support
- 5. Located in areas that provide support for below median income seniors
- 6. Location promotes walkable community areas
- 7. Project developer's return on investment
- 8. Ability to obtain conventional financing
- 9. Provision of senior-specific amenities (community rooms, health services, etc.)
- 10. Income level of potential residents (at or below median income)

#### Affordable Housing

- 1. Market study (documenting unmet need and impact on existing housing facilities)
- 2. Location within a highly distressed census tract
- 3. Alignment with local planning and development efforts
- 4. Local official(s) support
- 5. Located in areas that provide support for below median income individuals
- 6. Location promotes walkable community areas
- 7. Project developer's return on investment
- 8. Ability to obtain conventional financing
- 9. Income level of potential residents (at or below median income)

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City of Syracuse Industrial Development Agency Project Approval Policy

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# **Miscellaneous Projects**

- 1. Location within a highly distressed census tract
- 2. Alignment with local planning and development efforts
- 3. Support from local official(s) and the community
- 4. Promotion of transit-oriented or walkable community areas

# **APPENDIX A**

# **City of Syracuse Industrial Development Agency**

# **Agency Fee Schedule**

(Revised 1/15/19)

# **Bond and Straight Lease Transactions:**

Application & Processing Fee\$1,000.00
Project Commitment/Legal Fee\$2,500.00  (Due with fully executed Application; Amount applied to SIDA's counsel fee)
Administrative Fee:
Issuance of Bonds
Straight Lease/Agency Appointment
Refunding of Bonds1% of Project Cost
New Money/Additional Financing on Existing Project:

Refinancing of project where only Financial Assistance is MRTE – ¼ of new money financed (exclusive of original mortgage amount).

Refinancing of project where additional Financial Assistance is sought (in addition to MRTE) -1% of new money financed.

#### **Post-Closing Items for Bond and Straight Lease Transactions:**

Annual Administrative Reporting Fee	\$250.00
(Paid at time of closing and annually thereafter for duration of SIDA's interest in	Project Facility)
Extension of sales tax exemption	\$500.00
Modification or Amendment of Closing Documents*	\$1,000.00
*including but not limited to refinancing of original mortgage	
Subsequent lender closing	\$250.00

In addition to the foregoing, Applicants are responsible for payment of all costs and expenses incurred by SIDA in connection with application or Project including without limitation publication, copying costs, SEQRA compliance and fees and costs to SIDA's attorneys, engineers, and consultants. SIDA reserves the right to require a deposit to cover anticipated costs. Application fees are payable at time application/request is submitted. All fees are nonrefundable. Applicants for bond transactions are responsible for payment of Bond Issuance Charge payable to the State of New York. Applicants are also responsible for payment of post-closing fees and costs associated with the appointment of additional agents. SIDA reserves the right to modify this schedule at any time and to assess fees and charges in connection with other transactions such as grants of easement or lease of SIDA-owned property.

# **APPENDIX B**

#### CITY OF SYRACUSE INDUSTRIAL DEVLEOPMENT AGENCY APPLICATION

#### **CONFLICT OF INTEREST STATEMENT**

# Agency Board Members

- 1. Kathleen Murphy
- 2. Steven P. Thompson
- 3. Rickey T. Brown
- 4. Kenneth J. Kinsey
- 5. Dirk Sonneborn

# Agency Legal Counsel & Auditor

- 1. Bousquet Holstein, PLLC
- 2. Grossman St. Amour, PLLC.

The Applicant has received from the Agency a list of members, officers, and staff of the Agency. <u>To the best of my knowledge</u>, no member, officer, or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described:

Signature:	122
Authorized Representative:	David Pearson
Title:	David Pearson, Vice President of McCarthy Manor Housing GP, LLC, the General Partner of the Applicant
Date:	8/10/2023

SIDA Application

# APPENDIX C

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https://www.dec.ny.gov/permits/6191.html

to obtain the online EAF Mapper Application and EAF Forms.

# APPENDIX D

# SYRACUSE INDUSTRIAL DEVLEOPMENT AGENCY APPLICATION

	Verification
STATE OF New York SS.:	
David Pearson, deposes and says	that s/he is the
(Name of Individual)  Vice President of the General Pa	rtner of McCarthy Manor Housing, L.P.
(Title) (Applicant Name)	
the foregoing Application and knows the contents the best of her/his knowledge, as subscribed and affirm beliefs relative to all matters in the said Application are investigations which the deponent has caused to well as, if applicable, information acquired by deport Applicant and from the books and papers of the Application, including but responsibility for payment of any and all applicable	the company/applicant, and has personally completed and reachereof and that the same is true, accurate, and complete to the ed under the penalties of perjury. The grounds of deponent's which are not stated upon her/his own personal knowledge to be made concerning the subject matter of the Application as ment in the course of her/his duties/responsibilities for the colicant. The deponent also acknowledges the receipt of the anot limited to the Agency's fee schedule and assumes fees as described therein. Deponent further acknowledges dispolicies, including but not limited to the Agency's Recapture bound by and comply with, all such policies.  Applicant Representative's Signature
	David Pearson, Vice President of McCarthy Manor
	Housing GP, LLC, the General Partner of the Applicant
Subscribed and sworn to before me this    Out   day of   August   , 20 23 .	Title
Notary Public	SEAN FERNANDES  NOTARY PUBLIC, STATE OF NEW YORK  Registration No. 01FE6437658  Qualified in New York County  Commission Expires 08/01/2026

SIDA Application

Highly Distressed Census Tracts

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