

#### CITY OF SYRACUSE INDUSTRIAL DEVELOPMENT AGENCY

#### **APPLICATION FOR BENEFITS**

#### **INSTRUCTIONS**

- 1. The person completing this application on behalf of the company/applicant shall be a person who is either the CEO of the company/applicant or a person authorized to bind the company/applicant and each statement contained in this application shall be made by such a person. Fill in all blanks, using "none", "not applicable" or "not available" where the question is not appropriate to the Project, which is the subject of this Application (the "Project"). If you have any questions about the way to respond, please call the City of Syracuse Industrial Development Agency ("SIDA" or the "Agency") at (315) 448-8100.
- 2. In accordance with Section 224-a(8)(d) of Article 8 of the New York Labor Law, the Agency has identified that any "financial assistance" (within the meaning of Section 858 of the General Municipal Law) granted by the Agency to the Applicant consisting of sales and use tax exemption benefits, mortgage recording tax exemption benefits and real property tax exemption benefits, constitutes "public funds" within the meaning of Section 224-a(2)(b) of Article 8 of the New York Labor Law and such funds are not excluded under Section 224-a(3) of Article 8 of the New York Labor Law. The Agency hereby notifies the Applicant of the Applicant's obligations under Section 224-a (8)(a) of Article 8 of the New York Labor Law.
- 3. If an estimate is given as the answer to a question, put "(est.)" after the figure or answer, which is estimated.
- 4. If more space is needed to answer any specific question, attach a separate sheet.
- 5. When completed, return this application by mail or fax to the Agency at the address indicated below. A signed application may also be submitted electronically in PDF format to Eric Ennis at EEnnis@syr.gov.

All projects approved for benefits by the SIDA Board will close with the Agency within 12-months of the inducement date. If this schedule cannot be met, the applicant will need to submit a closing schedule modification written request to the Executive Director that will be presented to SIDA Board for consideration.

#### An application will not be considered by the Agency until the application fee has been received.

- 7. The Agency will not give final approval for this Application until the Agency receives a completed NYS Environmental Assessment Form concerning the Project, which is the subject of this Application. The form is available at <a href="http://www.dec.ny.gov/permits/6191.html">http://www.dec.ny.gov/permits/6191.html</a>
- 8. Please note that Article 6 of the Public Officers Law declares that all records in the possession of the SIDA (with certain limited exceptions) are open to public inspection and copying. If the Applicant feels that there are elements of the Project which are in the nature of trade secrets which, if disclosed to the public or otherwise widely disseminated, would cause substantial injury to the Applicant's competitive position, this Applicant must identify such elements in writing and request that such elements be kept confidential. In accordance with

SIDA Application

Article 6 of the Public Officers Law, the SIDA may also redact personal, private, and/or proprietary information from publicly disseminated documents.

- 9. The Applicant will be required to pay the Agency application fee and legal fee deposit upon submission.

  The Applicant is responsible for all administrative and legal fees as stated in Appendix A.
- 10. Prior to submission to the Agency for consideration, the application must be complete. A complete application consists of the execution, where applicable, and delivery of following 8 items:
  - This Application
  - Conflict of Interest Statement Appendix B
  - Environmental Assessment Form Appendix C
  - Verification Appendix D
  - A Project description, including a feasibility statement indicating the need for the requested benefits
  - Provide site plans, sketches, and/or maps as necessary (see page 7 for more detail)
  - 10 year pro forma operating budget, including funding sources
  - A check payable to the Agency in the amount of \$1,000
  - A check payable to Bousquet Holstein PLLC in the amount of \$2,500

It is the policy of the Agency that any Project receiving benefits from the Agency will utilize 100% local contractors and local labor for the construction period of the Project unless a waiver is granted in writing by the Agency.

Applicant must agree to comply with all of the Agency's policies, including but not limited to its Project Approval Policy.

> Return to: Eric Ennis, Executive Director

City of Syracuse Industrial Development Agency 300 South State Street, Suite 700 Syracuse, NY 13202

Phone: 315-448-8100 eennis@syrgov.net

# City of Syracuse Industrial Development Agency Application

# **SECTION I: APPLICANT INFORMATION**

|         | nswer all question al Date:  A. Contact Infor   |                    | Not Applicable" and                           | l "See Attache | ed" where necessar                                 | ·y. |            |  |  |
|---------|---|--------------------|---|----------------|--|-----|------------|--|--|
|         | Company Name:   | Syracus            | Syracuse Lodging Associates LLC ("Applicant") |                |  |     |            |  |  |
|         | Mailing Address:  | 7120 Thornti       | 7120 Thorntree Hill Drive                     |                |  |     |            |  |  |
|         | City:   | Fayetteville       | Fayetteville State: NY Zip: 1306              |                |  |     |            |  |  |
|         | Phone:  | 315-729-845        | 15-729-8459 Fax:                              |                |  |     |            |  |  |
|         | Contact Person:   | David Neuman       |   |                |  |     |            |  |  |
|         | Email Address:  | dneuman@s          | sun-companies                                 | .com           |  |     |            |  |  |
|         | Industry Sector:  | Hospitality        |   |                |  |     |            |  |  |
|         | NAICS Code:   | 721110             |   | lde            | Federal 99-3847016 Employer Identification Number: |     |            |  |  |
|         | B. Will the Appli   | icant be the Proje | ect Beneficiary (i.e.,                        | Project tenar  | nt or owner/operat                                 | or) |            |  |  |
|         | ✓ Yes   | □ No               | f No, who will:                               |                |  |     |            |  |  |
|         | C. Principal Stakeholders  st principal owners/officers/directors owning 5% or more in equity holdings with percentage ownership. Public ompanies should list corporate officers. |                    |   |                |  |     |            |  |  |
|         | Name  | % Ownership        | Business Ad                                   | dress          | Phone  |     | Email      |  |  |
| See att | ached org chart   |                    |   |                |  | 1   | 7 - 2 - 21 |  |  |
|         |   |                    |   |                |  |     |            |  |  |
|         |   |                    |   |                |  |     |            |  |  |

|                            | ate Structure: Attach a schematic if Appl<br>r entity. | icant is a su        | bsidiary or otherwise                        | e affiliated with |   |  |  |
|----------------------------|--|----------------------|--|-------------------|---|--|--|
| ☐ Corporation              |  | Date and Location of |  |                   |   |  |  |
| ☐ Private                  | ☐ Public   |                      | poration/Organizatio                         | n:                |   |  |  |
| □ Danta analis             |  |                      |  |                   |   |  |  |
| ☐ Partnership<br>☐ General | ☐ Limited  |                      | oreign corporation, is cant authorized to do |                   |   |  |  |
| = General                  | □ timited  |                      | ess in the State of Ne                       |                   |   |  |  |
|                            | _  |                      |  |                   |   |  |  |
| ☐ Other                    | ☐ Sole Proprietorship                                  |                      |  |                   |   |  |  |
| Limited Liabii             | ity Company/Partnership                                |                      |  |                   |   |  |  |
| <b>E</b> . Applica         | nt's Counsel:  |                      |  |                   |   |  |  |
| Name:                      | Timothy M. Lynn  |                      | y - <del></del>                              |                   |   |  |  |
| Firm:                      | Lynn D'Elia Temes & Stanczyl                           | k                    |  |                   |   |  |  |
| Mailing Address:           | 449 S Salina St, 2nd Fl                                |                      |  |                   |   |  |  |
| City:                      | Syracuse   | State:               | NY   | Zip: 13202        |   |  |  |
| Phone:                     | 315-766-2131   | Fax: 315-476-1134    |  |                   |   |  |  |
| Email Address:             | tim@ldts-law.com                                       |                      |  |                   |   |  |  |
| F. Applica                 | nt's Accountant:                                       |                      |  |                   |   |  |  |
| Name:                      |  |                      |  |                   |   |  |  |
| Firm:                      |  |                      |  |                   | _ |  |  |
| Mailing Address:           |  |                      |  |                   |   |  |  |
| City:                      |  | State:               | NY   | Zip:              |   |  |  |
| Phone:                     |  | Fax:                 | 1  | I                 | • |  |  |
| Email Address:             |  |                      |  |                   |   |  |  |
| Email Address:             |  |                      |  |                   |   |  |  |

|   |  | wer to any of the   | following is "Yes", pl   | lease explain   | pelow. If   |  |  |  |
|---|--|---|--|---|---|--|--|--|
|   |  |   | ers now a plaintiff o  | r 🗆 Yes   | ☑ No  |  |  |  |
| Has any person listed in Section 1(c) ever been convicted of a criminal $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$   |  |   |  |   |   |  |  |  |
| Has any person listed in Section 1 (C) or any concern with whom such person $\ \square$ Yes $\ \square$ No has been connected ever been in receivership or been adjudicated a bankrupt? |  |   |  |   |   |  |  |  |
|   |  |   |  |   |   |  |  |  |
| icers,<br>ase gi  | received assistance from<br>ive year, Project name, de               | SIDA or the Syra  | cuse Local Developm  | ent Corporati   |   |  |  |  |
|   |  |   |  |   |   |  |  |  |
|   | SECTION II: PRO  | DJECT AND S   | ITE INFORMAT   | ION   |   |  |  |  |
| Pro   | oject Location   |   |  |   |   |  |  |  |
| 305, 3  | 309, 315-21, 325-45 Sou  | ıth Warren St   | Legal Address<br>(if different)*   |   |   |  |  |  |
| Syra  | cuse   |   |  |   |   |  |  |  |
| Zip Code: 13202   |  |   |  |   |   |  |  |  |
| 102   | -01-15.1, 10201-14   | 1.1, 10201-1  | 3.1, 10201-12  | .0  |   |  |  |  |
| (   | see attached   |   | Square Footage /Acreage of Existing Site*:   |   | hed   |  |  |  |
| Square Footage of Existing Building, if Appendix E for Census Tracts 32  Appendix E for Census Tracts)  |  |   |  |   |   |  |  |  |
|   |  |   |  | The second second   |   |  |  |  |
|   | App ndant ny pe een crupt?  Ha iicers, ase g  Pro  805, 3  6320  02. | Applicant, its management, or indant in any civil or criminal litigory person listed in Section 1(c) se (other than a minor traffic viny person listed in Section 1 (C) seen connected ever been in recorder.  Has the Applicant, or any enticers, received assistance from asse give year, Project name, de Yes No  SECTION II: PRO  Project Location  Syracuse  3202  0201-15.1, 10201-14  see attached  of | Applicant, its management, or its principal own ident in any civil or criminal litigation?  In person listed in Section 1(c) ever been convicts (other than a minor traffic violation)?  In person listed in Section 1 (C) or any concernse een connected ever been in receivership or beer cupt?  Has the Applicant, or any entity in which the Applicant, or any entity in which the Applicant, received assistance from SIDA or the Syrac ase give year, Project name, description of benefic year.  SECTION II: PROJECT AND SECTION II: PROJECT AN | Applicant, its management, or its principal owners now a plaintiff of idant in any civil or criminal litigation?  In yerson listed in Section 1(c) ever been convicted of a criminal se (other than a minor traffic violation)?  In yerson listed in Section 1 (C) or any concern with whom such perseen connected ever been in receivership or been adjudicated a rupt?  Has the Applicant, or any entity in which the Applicant or any of its icers, received assistance from SIDA or the Syracuse Local Developm ase give year, Project name, description of benefits, and address of Fill Yes  No  SECTION II: PROJECT AND SITE INFORMAT  Project Location  505, 309, 315-21, 325-45 South Warren St  Cegal Address (if different)*  Syracuse  13202  10201-15.1, 10201-14.1, 10201-13.1, 10201-12  See attached  Square Footage /Acreage of Existing Site*:  Census Tract: (Please See | Applicant, its management, or its principal owners now a plaintiff or dand in any civil or criminal litigation?  In person listed in Section 1(c) ever been convicted of a criminal se (other than a minor traffic violation)?  In person listed in Section 1 (C) or any concern with whom such person seen connected ever been in receivership or been adjudicated a rupt?  Has the Applicant, or any entity in which the Applicant or any of its members or ideas, received assistance from SIDA or the Syracuse Local Development Corporation asse give year, Project name, description of benefits, and address of Project.  No  SECTION II: PROJECT AND SITE INFORMATION  Project Location  105, 309, 315-21, 325-45 South Warren St Legal Address (if different)*  Syracuse  3202  10201-15.1, 10201-14.1, 10201-13.1, 10201-12.0  See attached  Square Footage /Acreage of Existing Site*:  Square Footage /Acreage of Existing Site*:  Census Tract: (Please See 32 |  |  |  |

| В.   |   |  |  |  |  |
|--|---|--|--|--|--|
| ☑ N  | ew Construction   |  |  | ] Commercial   |  |
| □ E×   | cpansion/Addition   | to Current Facility  |  | ] Brownfield/  | Remediated Brownfield  |
| □м   | anufacturing  |  |  | Residential  | Mixed Use  |
| □ w  | arehouse/Distribu   | ution  |  |  |  |
| □ O1   | ther  |  |  |  |  |
| is not limited t<br>products to be<br>in square feet<br>Project sits or<br>completion of | ach the description o: i) a description produced and/or and a breakdown is to be constructe the Project; (vi) d | of your Company's back<br>the principal activities the<br>of square footage per ea<br>ed; (iv) the current use o | plans, sketches controlling pround, customent will occur on the character of the site and the site control (Ov | r maps. This n<br>ers, goods and<br>the Project si<br>; (iii) the size<br>e intended uso<br>n, lease, othe | arrative should include, but<br>d services and the principal<br>te; (ii) the size of the Project<br>of the lot upon which the<br>e of the site upon<br>r); and (vii) Company history |
| D.   | Is the Applicar   | t the owner of the prope   | erty?  |  |  |
|  | ☐ Yes   | ☑ No   |  |  |  |
| If not, who is t   |   | what means will the site l   | be acquired? If I  | easing, when   | does the lease end?  |
| One parcel is  | under contract. T   | ne remainder are subject   | of a letter of int   | ent between a  | applicant and current owner.   |
| <b>E</b> . to be renovate  |   | Please indicate whether  | the following a  | re onsite, need  | d to be constructed, or need   |
| Water  |   | Onsite   | Electric   |  | Onsite   |
| Sanita   | ry/Storm Sewer  | Onsite   | Private Roa  | ds   | N/A  |
| Gas  |   | Onsite   | Telecommu  | nications  | Onsite   |
| F.   | Local Approva   | s (Site Plan and Environn  | nental Review)   |  |  |
|  | <b>1</b> . Have   | site plans been submitte   | d to the approp  | riate City depa  | rtment?  |
|  | □ Ye  | s. What is the status?   | ☑ No. Wh   | en will the pla  | ns be submitted.   |
| 2/202  | 25  |  |  |  |  |
|  | 2. Has th   | ne project received site p   | lan approval fro   | m the Plannin  | g Commission?  |

|                    |             | ☐ Yes       | [            | ☑ No                               |   |
|--------------------|-------------|-------------|--------------|------------------------------------|---|
|                    | 3.          | If no, w    | nat is the a | anticipated date?                  | 3/2025  |
|                    | 4.          | If yes, pr  | ovide the    | Agency with a cop                  | y of the Planning Board's approval resolution.  |
| G.                 | Will the    | Project g   | enerate sa   | les tax for the cor                | nmunity?  |
|                    | ✓ Yes       |             | □No          |                                    |   |
| If yes, w          | vhat is the | e compan    | y's averag   | e annual sales or e                | estimated annual sales?   |
| Approx             | cimately \$ | 19,000,00   | 00 at stabi  | lization, much of v                | which will also be subject to hotel tax   |
| Н.                 | Likeliho    | od of Und   | ertaking P   | roject without Re                  | ceiving Financial Assistance  |
| Please of incentiv |             | y checking  | g a box be   | low, whether this                  | Project will move forward without the requested   |
|                    | ☐ Yes       |             | ☑ No         |                                    |   |
| statem             |             |             |              |                                    | stance provided by the Agency, then provide a the Project should be given economic incentives |
|                    |             |             |              |                                    |   |
| 1.                 | In accor    | dance wit   | h N.Y. GM    | L Sec. 862(1):                     |   |
| Will the           | Project p   | orimarily c | onsist of r  | etail facilities as d              | efined in Section 862(2)(a) of the GML?   |
|                    | ☐ Yes       |             | ☑ No         |                                    |   |
| If yes, w          | vill the co | st of these | e facilities | exceed one-third                   | of the total Project cost?  |
|                    | ☐ Yes       |             | □ No         |                                    |   |
| J.                 | Is the pr   | oject loca  | ted in a di  | istressed Census T                 | ract?   |
|                    | ☑ Yes       |             | □ No         | Please see App<br>the city of Syra | endix E for the map of distressed census tracts in cuse.                                      |
| K.                 | Is the Pr   | oject site  | designate    | d as an Empire Zo                  | ne?   |
|                    | ✓ Yes       |             | □ No         |                                    |   |
| L.                 | Constru     | ction       |              |                                    |   |
|                    | 1.          | Project T   | imeline (a   | pproximate):                       |   |

| Constr<br>Commenc | 7/2025  | Construction<br>Completion | 5/2027 | Date of Occupancy |  |  |  |  |
|-------------------|---|----------------------------|--------|-------------------|--|--|--|--|
| 2.                | Please list any other key   | Project milestones         | :      |                   |  |  |  |  |
|                   |   |                            |        |                   |  |  |  |  |
| 3.                | Has work begun?   | □ Yes                      | ☑ No   |                   |  |  |  |  |
| If so, in         | If so, indicate the amount of funds expended in the past 3 years? |                            |        |                   |  |  |  |  |

# **SECTION III: PROJECT COSTS & FINANCING**

# A. Estimated Project Costs

1. State the costs reasonably necessary for the acquisition, construction, and/or renovation of the Project:

| Description of Cost Type  | Total Budget Amount |  |  |
|---|---------------------|--|--|
| Land Acquisition  | 0                   |  |  |
| Site Work/Demo  | 400000              |  |  |
| Building Construction & Renovation                                      | 39000000            |  |  |
| Furniture, Fixtures & Equipment   | 32000000            |  |  |
| Equipment Subject to NYS Production Sales Tax Exemption (Manufacturing) | 0                   |  |  |
| Engineering/Architects Fees   | 1640000             |  |  |
| Financial Charges   | 7150000             |  |  |
| Legal Fees  | 100000              |  |  |
| Other   | 510000              |  |  |
| Management /Developer Fee   | 2600000             |  |  |
| Total Project Cost (Uses)   | 87000000            |  |  |

|                 | the Project:  |   |  |  |  |
|-----------------|---|---|--|--|--|
| Amount date:    | t of capital the Applicant has invested to  | 500000  |  |  |  |
|                 | of capital Applicant intends to invest in the through completion:                 | 18194649  |  |  |  |
| ı               | nount of <b>public</b> sector source funds<br>d/awarded to the Project:           | 6000000   |  |  |  |
| Amount sector s | of the Project to be financed from <b>private</b> ources:                         | 62805351  |  |  |  |
| 1               | oject Sources*<br>should match the total Project Costs (Uses)                     | 87000000  |  |  |  |
|                 | 3. Public Sector Sources:   |   |  |  |  |
| Iden            | tify each public sector source of funding:  | Amount of Public Sector Funding*  |  |  |  |
| Onone           | daga County O-Chip Funding  | 750000  |  |  |  |
| Empir           | e State Development Capital Grant   | 5250000   |  |  |  |
|                 |   |   |  |  |  |
| *The to         | tal amount of public sector funding should $\epsilon$                             | equal the public sector amount listed in (A)(ii) abov   |  |  |  |
| В.              | Financial Assistance sought (estimated value                                      | ues):   |  |  |  |
|                 |   | nts from SIDA must provide the estimated value of s require SIDA to recapture any benefit that exceed |  |  |  |
|                 |   |   |  |  |  |
|                 |   | e financing of the Project will be secured by one or  |  |  |  |
| ount liste      |   | FOAFFOFA (in discussions with houses)   |  |  |  |
| nount liste     | :: ☑ Yes ☐ No  If yes, amount requested and name of lend                          | der: 59155351 (in discussions with lenders)   |  |  |  |
| nount liste     | If yes, amount requested and name of lence  2. Is the Applicant expecting to be a | der: 59155351 (in discussions with lenders)   |  |  |  |

If yes, identify from the Agency's UTEP the category of PILOT requested:

not yet determined

4. Is the Applicant requesting any real property tax abatement that is inconsistent with the Agency's UTEP? 
Yes 
No

5. Upon acceptance of this Application, the Agency staff will create a PILOT schedule and indicate the estimated amount of PILOT benefit based on anticipated tax rates and assessed valuation. At such time, the Applicant will affirm, in the form attached hereto at Exhibit "A" (the "Benefit Affirmation"), that it acknowledges and accepts the PILOT benefit and other benefits set forth therein, agrees to incorporate same herein by reference and requests such benefits be granted by the Agency.

If yes, please contact the Executive Director prior to submission of this Application.

\*\* This Application will not be deemed complete and final nor will benefits be awarded until Exhibit A hereto has been completed and executed\*\*

C. Type of Exemption/Abatement Requested: Amount of Exemption/Abatement Requested:

| X | Real Property Tax Abatement (PILOT)  | TBD      |
|---|--|----------|
| X | Mortgage Recording Tax Exemption (.75% of amount mortgaged as listed on page 6 (B)(i))     | 443665   |
| x | Sales and Use Tax Exemption (\$4% Local, 4% State of total amount listed on page 6(b)(ii)) | 3080000  |
| x | Tax Exempt Bond Financing (Amount Requested)   | 59155351 |
|   | Taxable Bond Financing (Amount Requested)  |          |

**D**. Company's average yearly purchases or anticipated yearly purchases from vendors within Onondaga County, subject to sales tax:

| 2500000 |  |
|---------|--|

**E**. Estimated capital investment over the next 5 years, beyond this Project, if available:

TBD

## SECTION IV. EMPLOYMENT AND PAYROLL INFORMATION

\*Full Time Equivalent (FTE) is equivalent to 35 hours of work per week or 1,820 hours per year. To convert partime jobs into FTEs, divide the total number of hours for all part-time resources by 35 hours per week or 1,820 hours per year.

| Α.                                       | A. III accordance with N.T. Givil Sec. 862(1): |                            |              |         |                |                |   |
|--|--|----------------------------|--------------|---------|----------------|----------------|---|
| reduced activity                         | 1.<br>as a resu                                |                            |              |         |                |                | n the state close or be subjected to ty of the location(s):             |
|  |  | □ Yes                      | G            | ☑ No    |                |                |   |
| Applicant from o                         | <b>2</b> .<br>ne area c                        |                            |              |         |                |                | noval of a plant or facility of the f New York?                         |
|  |  | □ Yes                      |              | ☑ No    |                |                |   |
| facilities of the A                      | <b>3</b> .<br>pplicant l                       |                            |              |         |                | ult in the aba | ndonment of one or more plants or                                       |
|  |  | ☐ Yes                      |              | ☑ No    |                |                |   |
|  |  |                            | ry to discoι | ırage t |                | t from removi  | is yes, is the Project reasonably ing such other plant or facility to a |
|  |  |                            | ☐ Yes        |         | □ No           |                |   |
|  |  | ii.<br>necessa<br>industry | ry to presei |         |                |                | is yes, is the Project reasonably the Applicant in its respective       |
|  |  |                            | ☐ Yes        |         | □No            |                |   |
| В.                                       | Are ther                                       | e people                   | currently e  | employ  | ed by the Co   | ompany/end     | user?   |
|  |  |                            | ☐ Yes        |         | ☑ No           |                |   |
| C.                                       | Of those                                       | e jobs in (                | B) above, h  | iow ma  | any will be re | etained:       |   |
| Estimate the nu<br>result of this Pro    |  | full time                  | equivalent   | (FTE) j | obs to be ret  | tained as a    | 0   |
| Estimate the nu                          | ımber of                                       | construc                   | tion jobs to | be cre  | eated by this  | Project:       | 329 annualized FTEs   |
| Estimate the av                          | erage ler                                      | ngth of co                 | nstruction   | jobs to | o be created   | (months):      | 24 month construction period  |
| Current annual payroll of retained jobs: |  |                            |              |         |                | 0              |   |
| Average annual                           | growth   | rate of wa                 | ages for ret | ained   | jobs:          |                | 0   |
| Please list, if an employees reta        |  | ts that ar                 | e available  | to eith | ner full and/c | or part time   | 0   |

| Average annual benefit paid by the company (\$ or % salary) per FTE job:  | 10%          |
|---|--------------|
| Average growth rate of benefit cost:  | unknown      |
| Amount or percent of wage employees pay for benefits:   | undetermined |
| Provide an estimate of the number of residents in the Economic Development Region (Onondaga, Madison, Cayuga, Oneida, Oswego, and Cortland Counties) to fill new permanent FTE jobs as well as those filling retained jobs? | 52           |

D. Complete the following chart indicating the number of FTE jobs presently employed by the Company/end user and the number of FTE jobs that will be created at the Project site at the end of the first, second, third, fourth, and fifth years after the Project is completed. Jobs should be listed by title or category (see below), including FTE independent contractors or employees of independent contractors that work at the Project location. Do not include construction workers.

| Permanent<br>Occupations<br>in Company    | Current Jobs by Occupation (jobs being RETAINED) | Annual<br>Salary<br>range | Annual<br>benefits | Projected N   | IEW FTEs      | in Years 1    | -5 by Occı | upation |           | ıl Job<br>nation |
|---|--|---------------------------|--------------------|---------------|---------------|---------------|------------|---------|-----------|------------------|
| and/or                                    |  |                           |                    | 1st           |               |               | 4th        | 5th     | Total     |                  |
| Tenant of                                 |  |                           |                    | Year          | 2nd           | 3rd           | Year       | Year    | New       | Total            |
| Project                                   |  |                           |                    | <b>NET</b> of | Year          | Year          | NET        | NET     | Jobs      | Jobs             |
| ,   |  |                           |                    | Current       | <b>NET</b> of | <b>NET</b> of | of         | of      | Created   | Retained         |
|   | No. of FTE                                       |                           |                    | RETAINED      | Prior         | Prior         | Prior      | Prior   | in 5 Year | in 5 Year        |
| ,   | Employees  |                           |                    | Employees     | Years         | years         | Years      | Years   | Period    | Period           |
| Professional/<br>Managerial/<br>Technical | 0  | 84000                     | 8400               | 0             | 10            | 0             | 0          | 0       | 10        | 0                |
| Skilled                                   | 0  | 40000                     | 4000               | 0             | 3             | 0             | 0          | 0       | 3         | 0                |
| Unskilled/<br>Semi-skilled                | 0  | 28385                     | 2835               | 0             | 39            | 0             | 0          | 0       | 39        | 0                |

For purposes of completing the chart, refer to the following definitions, in lieu of current titles:

- **Professional/Managerial/Technical** includes jobs which involve skill or competence of extraordinary degree and may include supervisory responsibilities (examples: architect, engineer, accountant, scientist, medical doctor, financial manager, programmer).
- **Skilled** includes jobs that require specific skill sets, education, training, and experience and are generally characterized by high education or expertise levels (examples: electrician, computer operator, administrative assistant, carpenter, sales representative).
- Unskilled or Semi-Skilled includes jobs that require little or no prior acquired skills and involve the performance of simple duties that require the exercise of little or no independent judgment (examples: general cleaner, truck driver, typist, gardener, parking lot attendant, line operator, messenger, information desk clerk, crop harvester, retail salesperson, security guard, telephone solicitor, file clerk).

|       | E.       | Are the employees of your company currently covered by a collective bargaining agreement?  |
|-------|----------|--|
|       |          | ☐ Yes ☑ No If yes, provide the name and local:   |
|       |          | SECTION V. ENVIRONMENTAL INFORMATION   |
|       |          | ental Assessment Form (EAF) MUST be completed and submitted along with this application. Please visit<br>dec.ny.gov/permits/6191.html for the online EAF Mapper Application and EAF Forms. |
|       | A.       | Have any environmental issues been identified on the property?   |
|       |          | □ Yes □ No   |
|       | If yes,  | please explain:  |
|       |          |  |
|       | В.       | Has any public body undertaken a State Environmental Quality Review Act ("SEQRA") review?  |
|       |          | ☐ Yes ☑ No   |
|       | Н        | as any public body issued a SEQRA determination for this Project?  |
|       |          | ☐ Yes ☑ No   |
| If ye | es to ei | ther of the foregoing, please attach to this application all SEQRA forms (e.g. EAF) and any determinations.  |

## SECTION VI. REPRESENTATIONS & AFFIRMATIONS BY THE APPLICANT

I hereby represent and warrant that I am [the CEO of the company/applicant] or [a person authorized to bind the company/applicant] and make the following representations and/or warranties and understand and agrees with the Agency as follows:

A. Jobs Listings: Except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity of the service delivery area created by the Workforce Investment Act ("WIA") in which the Project is located.



**B.** First Consideration for Employment: In accordance with §858-b (2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the Company shall comply with Section 862-b of the GML.



C. Other NYS Facilities: In accordance with §862 (1) of the New York General Municipal Law, the Applicant understands and agrees that projects which will result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the Project occupant within the state is ineligible for Agency Financial Assistance,



unless otherwise approved by the Agency as reasonably necessary to preserve the competitive position of the Project in its respective industry.

D. City Human Right Law: The Applicant agrees to endeavor to comply with the provisions of Article XI, Division 2 of the City Code, entitled "The Omnibus Human Rights Law," which prohibits discrimination in employment based upon age, race, sex, creed, color, religion, national origin, sexual orientation, disability or marital status. The Applicant hereby agrees to adhere to this policy or equal opportunity employment in the requirement, hiring, training, promotion, and termination of employees.



**E. City of Syracuse and MWBE**: The applicant understands and agrees that every Project must commit to incorporate vendors that are minority and/or women-owned business enterprises, as certified by the State or the municipality ("*MWBE*"), equal to a minimum of 10% of all SIDA abatements during the construction phase. MWBE vendors must be located within Onondaga County in accordance with the Agency's Project Approval Policy, a copy of which is attached hereto at **Exhibit "B"** and made a part hereof.



F. City Resident Hiring. To qualify for any exemptions under the Agency's Uniform Tax-Exempt Policy, every Project must commit to hiring 10% of its construction workforce, on a full-time basis, from residents of the City of Syracuse as set forth in the Agency's Project Approval Policy, a copy of which is attached hereto at Exhibit "B" and made a part hereof.



**G.** Local Labor Policy: The applicant understands and agrees that local labor and contractors will be used for the construction, renovation, reconstruction, equipping of the Project unless a written waiver is received from the Agency. Failure to comply may result in the revocation or recapture of benefits awarded to the Project by the Agency. For the purposes of the policy, "Local" is defined as Onondaga, Cayuga, Cortland, Madison, Oneida, and Oswego Counties.





- H. Annual Sales Tax Filings: In accordance with §874(8) of the New York General Municipal Law, the Applicant understands and agrees that if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors
- I. Annual Employment Reports and Outstanding Bonds: The Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the Agency on an annual basis, reports regarding the number of FTE at this Project site. The Applicant also understands and agrees to provide on an annual basis any information regarding bonds, if any, issued by the Agency for the Project that is requested by the Comptroller of the State of New York.



J. Absence of Conflicts of Interest: The Applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officer or employee of the Agency has an interest, whether direct or indirect in any transaction contemplated by this Application, except as hereinafter described in Appendix B.



**K. Compliance:** The Applicant understands and agrees that it is in substantial compliance with applicable local, state, and federal tax, worker protection, and environmental laws, rules, and regulations.



**L. False or Misleading Information**: The Applicant understands and agrees that the submission of knowingly false or knowingly misleading information in this Application may lead to the immediate termination of



any financial assistance and the reimbursement of an amount equal to all or part of any tax exemptions claimed by reason of Agency involvement in the Project.

| M.                 | GML Compliance: The Applicant certifies that, as of the date of the Application, the proposed |
|--------------------|---|
| project is in subs | tantial compliance with all provisions of NYS General Municipal Law Article 18-A.             |



**N. SIDA's Policies:** The Applicant is familiar with all of SIDA's policies posted on its website (http://www.syrgov.net/Syracuse\_Industrial\_Development\_Agency.aspx) and agrees to comply with all applicable policies.



**O. Disclosure**: The Applicant has read paragraph 6 of the instructions contained on the cover of this Application and understands that the Applicant must identify in writing to SIDA any information it deems proprietary and seeks to have redacted.



P. Reliance: THE APPLICANT ACKNOLWEDGES THAT ALL ESTIMATES OF PROJECTED
FINANCIALIMPACTS, VALUE OF FINANCIAL ASSISTANCE REQUESTED, AND OTHER INFORMATION CONTAINED IN
THIS APPLICATION WILL BE RELIED UPON BY SIDA AND ANY CHANGES IN SUCH INFORMATION MUST BEMADE IN
WRITING AND MAY IMPACT THE GRANT OF FINANCIAL ASSISTANCE TO THE PROJECT.



**Q.** Legal Fees: The Applicant acknowledges that all by submitting this application, they are contractually obligated to pay all of SIDA's legal fees associated with this application, the project and the financial assistance sought regardless of whether any benefits are approved or conferred.



**R. Prevailing Wage**: The Applicant understands and agrees that, if the Project receives any financial assistance from the Agency, the Applicant shall determine whether the Project is a "covered project" pursuant to Section 224-a of Article 8 of the New York Labor Law and, if applicable, the Applicant shall comply with Section 224-a of Article 8 of the New York Labor Law; and the Applicant further covenants that the Applicant shall provide such evidence of the foregoing as requested by the Agency.



I am the CEO or a person authorized to bind the company/applicant, and have read the foregoing and agree to comply with all the terms and conditions contained therein as well as the policies of the City of Syracuse Industrial Development Agency.

| Name of Applicant Company                            | Sur Develop Syracuse Lodging Associates, LLC |
|--|--|
| Signature of Officer or Authorized Representative    | Sofano                                       |
| Name & Title of Officer or Authorized Representative | Surain Powel - Managing Member               |
| Date   | 1/24/25                                      |

#### SECTION VII. HOLD HARMLESS AGREEMENT

Applicant hereby releases the City of Syracuse Industrial Development Agency and the members, officers, servants, agents and employees thereof (collectively the "Agency" from, agrees that the Agency shall not be liable for, and agrees to indemnify, defend, and hold the Agency harmless from and against any and all liability arising from or expense incurred by: (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax-exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction, and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project, including without limiting the generality of the foregoing, all cause of action and attorney's fees and any other expenses incurred in defending any suits or action which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, or the inability of the Applicant, for any reason, to proceed with the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in the processing of or in connection with the Application, including attorney's fees, if any.

| Name of Applicant Company   | Syracuse Lodging Associates |
|---|-----------------------------|
| Signature of CEO or a person authorized to bind the company/applicant | Spain                       |
| Name & Title of Officer or Authorized Representative                  | Swaig Pakel - Henogay Medix |
| Date  | 1/24/25                     |

## EXHIBIT "A"

# [TEMPLATE] BENEFIT AFFIRMATION

|                        | The undersigned,   | , being the   | and authorized signa             | tory of  |
|------------------------|--|---|----------------------------------|----------|
|                        |  | or "Applicant"), does hereby ce   | rtify and affirm under the pe    | nalty of |
| <i>perjury</i> t       | he following:  |   |                                  |          |
| (                      | On or about  | the Company submitted an ap   | plication for financial assistar | ice (the |
|                        |  | acuse Industrial Development A<br>oject (the " <i>Project</i> ") consisting o                         |                                  | ing the  |
| 2016, red<br>penalty o | quires, pursuant to Section of perjury, the estimated am                               | the New York State General Mu<br>859-a, among other things, that<br>ount of benefits requested from t | each project applicant affirm    |          |
| to the Pro             | oject, including an estimate   | enefit schedule reflects the estind savings valuation totaling \$) year term of the payment in        |                                  | by the   |
| to the Pro<br>Company  | oject, including an estimate   | d savings valuation totaling \$   | to be realized                   | by the   |
| to the Pro<br>Company  | oject, including an estimate y over the(   | d savings valuation totaling \$   | to be realized                   | by the   |
| to the Pro<br>Company  | oject, including an estimate y over the(   | d savings valuation totaling \$<br>) year term of the payment in                                      | to be realized                   | by the   |
| to the Pro<br>Company  | oject, including an estimated y over the ( d by the Company:                           | d savings valuation totaling \$) year term of the payment in  PILOT Benefit Schedule  Amount          | to be realized                   | by the   |
| to the Pro<br>Company  | oject, including an estimated yover the ( dby the Company:  Comparison  Estimated year | d savings valuation totaling \$) year term of the payment in  PILOT Benefit Schedule  Amount          | to be realized                   | by the   |
| to the Pro<br>Company  | coject, including an estimated y over the ( (  | d savings valuation totaling \$ ) year term of the payment in  PILOT Benefit Schedule  Amount  \$     | to be realized                   | l by the |

| exemption shall be approximately \$ based   | 1 1 1                 |
|---|-----------------------|
| that the principal amount of the mortgage on the Project  | t will be \$          |
| The undersigned, deposes and says that: (i) (s) has read the foregoing affirmation outlining the final Agency for the Project; and (iii) acknowledges same to affirmed hereby under the penalty of perjury. |                       |
|   | [INSERT COMPANY NAME] |
|   | Ву:                   |
|   | Title:                |
| Sworn to before me this day   |                       |
| of, 20  |                       |
|   |                       |
|   |                       |
| Notary Public   |                       |

## EXHIBIT "B"

# PROJECT APPROVAL POLICY

#### City of Syracuse Industrial Development Agency

201 E. Washington Street, 6th Floor Syracuse, New York 13202 Tel (315) 448-8100 Fax (315) 448-8036

#### PROJECT APPROVAL POLICY

#### I. STATEMENT OF PURPOSE

The City of Syracuse Industrial Development Agency ("Agency") has adopted this Project Approval Policy (the "Policy") in accordance with Section 859-a (5) of the New York State General Municipal Law. This Policy shall be consistent with and in compliance with the provisions of Chapter 1030 of Laws of 1969 of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 641 of the Laws of 1979 of the State of New York, as amended from time to time (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act"), and any other applicable law.

#### II. PROJECT APPROVAL

Eligible projects for consideration hereunder shall comply with the Act

A. DEFINITIONS: For purposes of this Policy, the following definitions shall apply:

"Distressed Census Track" shall have the meaning ascribed thereto by the applicable federal, state or local tax credit program applicable to the Qualified Project.

"FTE" means one employee working no less than 40 hours per week or two or more employees together working a total of 40 hours per week.

"NRSA" means the Neighborhood Revitalization Strategy Areas as defined by the City of Syracuse Department of Neighborhood and Business Development Syracuse Consolidated Plan found at the following link: <a href="http://www.syrqov.net/uploadedFiles/Departments/Neighborhoold-and-Business Development/Content/Consolidated%20Plon%202015-19%20Finol%20-%2001-06-2016.pdf">http://www.syrqov.net/uploadedFiles/Departments/Neighborhoold-and-Business Development/Content/Consolidated%20Plon%202015-19%20Finol%20-%2001-06-2016.pdf</a>).

B. Each of the following must occur *prior* to the adoption of a resolution approving the grant of financial assistance for a project:

### (i) Assessment

The members shall assess <u>all</u> material information included in connection with the application for financial assistance (the "Application") submitted by or on behalf of the company seeking such financial assistance (the "Company") in order to afford a reasonable basis for the decision by the Agency to provide financial assistance for a proposed project

Project Approval Policy 1-1-23.DOCX12

City of Syracuse Industrial Development Agency Project Approval Policy

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